



HOBBY / HOME BUSINESS

JOE'S GUN SHOP

Background: Joe's Gun Shop is a small, home based business that he runs to generate a little extra cash and to give him the ability to get discounts on the guns he wants to personally buy.

He sells on auction sites occasionally and handles a few firearm transfers for close friends.

He buys from 2 distributors and a couple of firearm manufactures directly. He uses a paper filing system for both bound books and FFL records.

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Cost of Managing FFLs	CURRENT	FFL VAULT
# of FFL requests monthly	5	5
Minutes per request	15	1
Time spent requesting FFLs	75 min	5 min
# of FFL sends monthly	5	5
Minutes spent sending FFL	5 min	0 min
Total Time	100 min	5 min
Labor value per hour	\$18	\$18
Total labor cost	\$30.00	\$1.50
Average cost per page filed	\$2.50	0
Number of documents	5	5
Physical document cost	\$12.50	\$0.00
Total software cost	\$0.00	\$5.00
Total monthly cost	\$42.50	\$6.50

\$432.00
total savings, annually

\$36.00 total savings per month
includes the cost of pay-as-you-go FFLVault.com plan.