



SMALL BUSINESS

MIKE'S GUN SHOP

Background: Mike's Gun shop is a small retail business that he runs as his full time business.

He retails firearms, does a little gunsmithing, and offers occasional classes to his customers.

Transferring firearms for customers allows him to bring additional foot traffic into his store. He is busy all the time, and is growing year over year!

He uses both paper and computer for files.

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FFLVALT

Cost of Managing FFLs	CURRENT	FFL VAULT
# of FFL requests monthly	18	18
Minutes per request	10	1
Time spent requesting FFLs	180 min	18 min
# of FFL sends monthly	10	10
Minutes spent sending FFL	50 min	0 min
Total Time	230 min	18 min
Labor value per hour	\$18	\$18
Total labor cost	\$69.00	\$5.40
Average cost per page filed	\$2.50	0
Number of documents	18	18
Physical document cost	\$45.00	\$0.00
Total software cost	\$0.00	\$9.95
Total monthly cost	\$114.00	\$15.35

\$1,183.80
total savings, annually

\$98.65 total savings per month
includes the cost of FFLVault.com Silver Plan.